

**Iowa Department of Natural Resources  
Honey Creek Resort State Park  
Comparative Financial Statements**

**July 31, 2009**

Property Management by:  
CENTRAL GROUP MANAGEMENT LLC



**Honey Creek Resort State Park  
Variance Report  
July, 2009**

**Operating Statistics**

The resort realized total revenue of \$944,049 compared to a budget of \$1,119,755, falling short of our goal by \$175,878. The primary areas that contributed to the budget variance were food (-54K) of which 80% of this loss was mitigated through budget expense savings and golf (-74K).

According to the Smith Travel Research report, Honey Creek Resort State Park performed better than the state of Iowa as well as our competitive set. (The report includes our stats combined for the lodge and cabins). Honey Creek Resort ran a combined occupancy of 73.9% compared to our competitive set running 60.7% resulting in a market share index of 121.3%. Our combined ADR of \$165.48 compared to a comp set ADR of \$150.03 gave us an index of 110.8%. Honey Creek Resort ran a RevPar index of 134.5% compared to our competitors. For the month of July our competition ran occupancy 11.5% below the 2008 numbers and an ADR of .5% higher than the previous year. Being a first year property and gaining more than our fair share of the market (with a very established competitive set) is an encouraging statistic. July has been our top performing month in the market share stats since we have opened, by more than 10 Index points.

In July, hotels in the state of Iowa ran occupancy of 61% (down over 18% to 2008) with an ADR of \$71.63 (down 2% YTD).

The resort also hosted some of the largest events/conventions in our short history, with the Red Rock Threshers, and The Iowa State Bar Association holding annual conventions at the property, as well as Ragbrai passing through on July 23<sup>rd</sup>.

**Rooms Department**

Guest services (desk, reservations, gift shop,) ran over budget in payroll by \$5,769.

The front office was heavily staffed as the property experienced very high, in-bound call volume (6,897 calls were received from outside the resort, not including calls from guest rooms and cabins). With an average of over 222 out-of-house calls per day, the desk was staffed to meet the demand. The manager's are focusing on cutting payroll going into August, and covering shifts with a salaried person where feasible.

Our new Front Office Manager, Wendy Hogan joined the staff, full-time on July 17. With her strong background in sales and customer service, she will make some immediate positive impacts on the budget, as well as satisfaction. The desk staff did improve on their monthly Signature shop calls scores in July, with a final score of 77.1%.

On the housekeeping side, we ran \$1,604 under budget on payroll for the lodge. Cabin housekeeping was much higher than anticipated, as staff adjusted to the new routine.

Cabin guest supplies were \$1,184 over budget. The cabin guests have been very high consumption rate on coffee, shampoo, soap, shampoo, etc. Month to date for July, there were over 3,000 guests in the cabins.

The lodge had budgeted a department income of \$233,592 and achieved an income of \$215,020. On the cabin side, we were budgeted income of \$207,069 and achieved \$202,475.

RV rentals were budgeted at \$19,000 and actual revenue was \$10,056.

### **Food and Beverage**

The Lakeshore Grille, banquets and the kitchen continued to make positive strides on the budget in food cost control, and maintained strong comment card scores as well. The Lakeshore Grille served 16,482 covers, but our average check amounts were under budgeted numbers. Overall food revenues were \$230,612 compared to a budget of \$285,041 for a variance of \$54,429. The department controlled their expenses well, missing the budgeted income goal by \$9,571. Food cost remained steadily in line again at 32.77%. Payroll was budgeted at just over 42% and ran at an actual of 45%.

On the beverage side, we missed our budgeted revenue goal by \$22,924, but only missed the income goal by \$4,626. The department was \$18,472 under budget in payroll, which is in line with the revenue.

Our beverage costs ran high at 49%. The managers and staff will focus on cost controls, waste and we have meetings arranged with our vendors to discuss pricing and promotions. Our large events created a few challenges for cost controls. The beverage cost was affected when we tapped a trailer load of beer expecting 5,000 people for Ragbrai, and we served much less from that venue, as the mud and access were a huge challenge. More guests went to the grill and ordered from the bar.

### **Water Park**

Buccaneer Bay continued to be a very popular draw for the resort, exceeding waterpark pass sales for the month by \$3,679. Waterpark Food and Beverage was under budgeted sales by \$11,944.

Our lifeguard labor ran high by \$3,902. This was due in part to the resort being advised by ADLM inspectors (due to the size of the aquatic center and the visual obstructions) that we should be staffed with a lifeguard on the slide tower as well as a minimum of two guards on the pool deck at all times of high occupancy.

The aquatics manager will cover more guard shifts going forward.

### **Administrative and General**

A & G was over in payroll by \$1,706, with additional shifts for the Security staff, as compared to the projections. Other Expense was over by \$2,936. The office supplies are an area we are focused on cutting back in.

## **Property Operations/Maintenance:**

The maintenance staff continues to operate very effectively and efficiently. Tim Shanahan, the property's Chief engineer has done an excellent job controlling the payroll for his department. In July maintenance was \$6,589 under budget. On the expense side, maintenance was just over budget by \$250.

Wizard Cleaning Service invoiced \$1,050 to clean the carpet in the hallways, lobby and pre-function space. This is included in Floor Covering expense.

Waste removal has come back into line with the implementation of our compactor unit.

## **Sales and Marketing**

The Sales office was under budgeted payroll by \$3,826, and over on marketing expenses by \$6,516.

The sales staff continues to market the resort through cold calls and face to face meetings. The sales staff remained busy, completing 232 cold calls, 47 site tours, 67 in bound inquiries, and 646 follow up and client maintenance calls.

We converted 26 contracts to definite, with total room revenues worth more than \$131,000, at an ADR of \$140.08.

Advertising placed in July for the resort included banner ads placed on Momslikeme.com on the Des Moines Register website, and was also included in the Experience Iowa section of the Des Moines Register.

Radio advertising began on Radio Iowa starting in Mid-July. The commercial message focused on experiencing Honey Creek this summer. Thirty total commercials messages ran statewide per station; 1,860 total local messages running on 62 stations in 90 Iowa counties.

We continue to advertise the golf course in the Des Moines Register sport section and include golf "strip ads" weekly. The ads change as different promotions are taking place at the Preserve. Some of the advertisements included a special "Wake Up Des Moines" promotion, Monday through Thursday, before 10:00 am. Also advertised in July was "You. Three Friends. Golf Free Fridays". Guests receive a Free round of golf with the purchase of 3 green fees. We also ran three consecutive ads during the British Open Tournament.

Our golf billboard campaign started in mid-July. The Preserve has two billboards running consecutively for 12 weeks. The board locations are Des Moines Hwy 65, .75 mi S/O Broadway and Des Moines Fleur Drive North of Bell Avenue.

Packages for the resort in July consisted of a Golf Stay and Play package, with a rate of \$179 per night, which included 2 rounds of golf. Marketing distribution channels included email blasts, web site specials, and Juice, Life and "golf strip" in the Monday sports section, of the Des Moines Register.

We also ran the Sizzling Summer July Deals with a rate of \$129 a night. This included 4 water park passes and \$20 voucher to be used in the restaurant. This offer also included special rates on cabins, including a 2-night package that included bike rental. Marketing distribution channels included email blast, website specials, KS/Kansas City Star, MN/Rochester Post Bulletin, MO/Kirksville Daily Press, MO/St. Joseph News Press.

RAGBRAI was held at the resort in July and this accounted for the high expense in promotions in July. Marketing Distribution Channels included the website and tabloid advertising in Chariton.

Other special promotions and events in July included patio drink specials, and burger and brat basket specials. Marketing Distribution Channels included an email blast, information on the website and ads placed in local newspapers.

Additional ad placement included GLBT Windy City Times, Bridal Guide, and State Fair ads ran in the Des Moines Register, in the State Fair Guide.

### **Golf**

The Preserve continued to battle the weather, with July having nine days of rain, three of which were weekends. Month to date rainfall was a half inch above normal. The Rate per round has been the larger issue, as we have had to discount more than we had anticipated. The budgeted rounds were 2,860 with actual rounds played of 2,355, a 17.6% reduction.

We continued some very successful promotions in July, starting with the Monday – Thursday early bird special (\$39.50) as well as a Sunday, unlimited play special for \$50 per person.

The Peter Wong photo shoot in August will be a great tool for the promotion of our facility for 2010.

The Preserve was below revenue projections by \$73,021, but only under in Food and Beverage by \$1,187 with a strong per person average spent on the F & B side.

Preserve payroll was under budget by \$10,935, and expense were under budget by \$4,096.

The Preserve's Dept. Income as \$11,493/10.2%.

## **90-Day Outlook**

**August:** The cabins currently have occupancy of 80.95% with a \$298 ADR. The lodge is running at 71.02% occupancy on the books, with an ADR of \$114. On August 1<sup>st</sup> the resort is hosting the Rathbun Lake Association's Summer Splash event, with an estimated crowd of more than 1,500 people. The second week of August, HCR will host its largest group ever, with the Iowa Hospital Association convention, with total projected revenue of over \$45,000.

**September:** The cabins are at 42.6% occupancy on the books, and ADR of \$273. The lodge is at 47.5% occupancy with an ADR of \$110. We will be getting a large contract from Ajinomoto back next week, for over 120 room nights at the end of September.

**October:** The cabins currently have 19% on the books with a \$267 ADR, the lodge is at 30.4% and a \$104 ADR.

**Honey Creek Resort State Park**  
**Operating Statistics**  
For the period ending July 31, 2009

CURRENT MONTH				YEAR TO DATE		
<u>THIS YEAR</u>	<u>BUDGET</u>	<u>LAST YEAR</u>		<u>THIS YEAR</u>	<u>BUDGET</u>	<u>LAST YEAR</u>
<b><u>LODGE OCCUPANCY STATISTICS:</u></b>						
\$121.14	\$125.00	\$0.00	AVERAGE DAILY RATE	\$121.14	\$125.00	\$0.00
70.9%	72.2%	0.0%	PERCENT OF OCCUPANCY	70.9%	72.2%	0.0%
2,221	2,350	0	TOTAL ROOMS SOLD	2,221	2,350	0
2,307	2,350	0	TOTAL ROOMS OCCUPIED	2,307	2,350	0
<b><u>ADR BY MARKET SEGMENT:</u></b>						
\$109.71	\$0.00	\$0.00	CORPORATE	\$109.71	\$0.00	\$0.00
\$104.21	\$121.50	\$0.00	GROUP	\$104.21	\$121.50	\$0.00
\$139.91	\$129.50	\$0.00	TOURIST/OTHER	\$139.91	\$129.50	\$0.00
<b><u>MARKET MIX PERCENT:</u></b>						
10.5%	0.0%	0.0%	CORPORATE	10.5%	0.0%	0.0%
43.7%	55.8%	0.0%	GROUP	43.7%	55.8%	0.0%
45.8%	44.2%	0.0%	TOURIST/OTHER	45.8%	44.2%	0.0%
86	0	0	COMPLIMENTARY ROOMS	86	0	0
3.5	1.6	0.0	NUMBER OF GUEST/ROOM SOLD	3.5	1.6	0.0
\$85.86	\$90.27	\$0.00	REVENUE PER AVAILABLE ROOM	\$85.86	\$90.27	\$0.00
<b><u>CABIN OCCUPANCY STATISTICS:</u></b>						
\$303.15	\$285.00	\$0.00	AVERAGE DAILY RATE	\$303.15	\$285.00	\$0.00
85.6%	89.9%	0.0%	PERCENT OF OCCUPANCY	85.6%	89.9%	0.0%
743	780	0	TOTAL CABINS SOLD	743	780	0
<b><u>RATHBUN LAKESHORE GRILLE</u></b>						
16,482	16,132	0	NUMBER OF COVERS	16,482	16,132	0
\$8.29	\$8.50	\$0.00	DINING AVE COVER - BREAKFAST	\$8.29	\$8.50	\$0.00
\$9.63	\$11.00	\$0.00	DINING AVE COVER - LUNCH	\$9.63	\$11.00	\$0.00
\$11.06	\$13.50	\$0.00	DINING AVE COVER - DINNER	\$11.06	\$13.50	\$0.00
<b><u>BANQUETS</u></b>						
4,505	6,500	0	NUMBER OF COVERS	4,505	6,500	0
\$7.84	\$11.75	\$0.00	BANQUET - BREAKFAST	\$7.84	\$11.75	\$0.00
\$4.80	\$4.75	\$0.00	BANQUET - BREAKS	\$4.80	\$4.75	\$0.00
\$10.24	\$13.50	\$0.00	BANQUET - LUNCH	\$10.24	\$13.50	\$0.00
\$19.53	\$23.00	\$0.00	BANQUET - DINNER	\$19.53	\$23.00	\$0.00

Honey Creek Resort State Park  
Balance Sheet  
July 31, 2009

ASSETS

	OPERATIONS	RESERVES	COMBINED
Current Assets			
Cash			
House Banks & Petty Cash	10,200	0	10,200
Petty Checking Account	1,894	0	1,894
Depository Account	348,697	0	348,697
Operating Account	20,492	0	20,492
Receivables, Inventory, Prepaids			
Direct Bill Accts Receivable	85,671	0	85,671
Guest Ledger	(19,442)	0	(19,442)
Accounts Receivable - Other	7,500	0	7,500
Inventories - Food	37,919	0	37,919
Inventories - Beverage	14,772	0	14,772
Inventories - Gift Shop	16,176	0	16,176
Inventories - Pro Shop	54,046	0	54,046
Inventories - Waterpark	3,291	0	3,291
Prepaid Exp - Insurance	34,726	0	34,726
Prepaid Exp - Work Comp	39,544	0	39,544
Prepaid Expenses - Other	13,954	0	13,954
Total Current Assets	669,441	0	669,441
Debt Service Reserve	0	47,797	47,797
Operating Reserve	0	290,010	290,010
Total Other Assets	0	337,807	337,807
Property & Equipment	0	0	0
Furniture Fixtures & Equipment	15,393	0	15,393
Net Property & Equipment	15,393	0	15,393
Total Assets	684,834	337,807	1,022,641

Honey Creek Resort State Park  
Balance Sheet  
July 31, 2009

LIABILITIES AND CAPITAL

	OPERATIONS	RESERVES	COMBINED
<b>Current Liabilities</b>			
Accounts Payable	184,327	0	184,327
Advance Deposits from Guests	436,167	0	436,167
Gift Certificates - Unredeemed	116,202	0	116,202
Management Fees Payable	18,500	0	18,500
Taxes Payable - Sales Tax	65,122	0	65,122
Accrued Banquet Gratuities	0	0	0
Accrued Interest Payable	252,586	0	252,586
Accrued Payroll Payable	128,578	0	128,578
Accrued Workers' Compensation	18,877	0	18,877
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Total Current Liabilities	1,220,359	0	1,220,359
<b>Long-Term Liabilities</b>			
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Total Long-Term Liabilities	0	0	0
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Total Liabilities	1,220,359	0	1,220,359
<b>Capital</b>			
Pre-opening Funds	30,000	0	30,000
FF & E Budget/Inventory	83,665	0	83,665
Debt Service Reserve	709,946	47,797	757,743
Operating Reserve	211,538	288,462	500,000
Retained Earnings	(1,720,652)	1,548	(1,719,104)
Net Income	149,978	0	149,978
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Total Capital	(535,525)	337,807	(197,718)
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Total Liabilities & Equity	684,834	337,807	1,022,641
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Honey Creek Resort State Park  
Summary Income Statement  
For the One Month Ending July 31, 2009

Current Month This Year	Percent	Current Month Budget	Current Month Variance	Current Month Last Year	Percent		Year to Date This Year	Percent	Year to Date Budget	Year to Date Variance	Year to Date Last Year	Percent
<b>REVENUES</b>												
282,676	29.95	293,839	(11,163)	\$ 0	0.00	Room	282,676	29.95	293,839	(11,163)	0	0.00
225,244	23.86	222,129	3,115	0	0.00	Cabin	225,244	23.86	222,129	3,115	0	0.00
230,612	24.43	285,041	(54,429)	0	0.00	Food	230,612	24.43	285,041	(54,429)	0	0.00
39,831	4.22	62,755	(22,924)	0	0.00	Beverage	39,831	4.22	62,755	(22,924)	0	0.00
8,228	0.87	9,391	(1,163)	0	0.00	Gift Shop	8,228	0.87	9,391	(1,163)	0	0.00
23,366	2.48	31,591	(8,225)	0	0.00	Buccaneer Bay Waterpark	23,366	2.48	31,591	(8,225)	0	0.00
112,449	11.91	185,470	(73,021)	0	0.00	The Preserve - Golf	112,449	11.91	185,470	(73,021)	0	0.00
20	0.00	235	(215)	0	0.00	Telephone	20	0.00	235	(215)	0	0.00
21,451	2.27	29,304	(7,853)	0	0.00	Other	21,451	2.27	29,304	(7,853)	0	0.00
<u>943,877</u>	<u>100.00</u>	<u>1,119,755</u>	<u>(175,878)</u>	<u>0</u>	<u>0.00</u>	<b>Total Revenue</b>	<u>943,877</u>	<u>100.00</u>	<u>1,119,755</u>	<u>(175,878)</u>	<u>0</u>	<u>0.00</u>
<b>DEPARTMENTAL COSTS AND EXPENSES</b>												
67,656	7.17	60,247	7,409	0	0.00	Room	67,656	7.17	60,247	7,409	0	0.00
22,769	2.41	15,060	7,709	0	0.00	Cabin	22,769	2.41	15,060	7,709	0	0.00
198,652	21.05	243,510	(44,858)	0	0.00	Food	198,652	21.05	243,510	(44,858)	0	0.00
30,988	3.28	49,286	(18,298)	0	0.00	Beverage	30,988	3.28	49,286	(18,298)	0	0.00
7,068	0.75	7,001	67	0	0.00	Gift Shop	7,068	0.75	7,001	67	0	0.00
30,045	3.18	28,013	2,032	0	0.00	Waterpark	30,045	3.18	28,013	2,032	0	0.00
100,956	10.70	118,954	(17,998)	0	0.00	Golf	100,956	10.70	118,954	(17,998)	0	0.00
5,082	0.54	4,523	559	0	0.00	Telephone	5,082	0.54	4,523	559	0	0.00
<u>463,216</u>	<u>49.08</u>	<u>526,594</u>	<u>(63,378)</u>	<u>0</u>	<u>0.00</u>	<b>Total Dept Costs &amp; Expense</b>	<u>463,216</u>	<u>49.08</u>	<u>526,594</u>	<u>(63,378)</u>	<u>0</u>	<u>0.00</u>
480,661	50.92	593,161	(112,500)	0	0.00	Operating Dept Income	480,661	50.92	593,161	(112,500)	0	0.00
<b>UNDISTRIBUTED EXPENSES</b>												
45,751	4.85	42,815	2,936	0	0.00	Administrative & General	45,751	4.85	42,815	2,936	0	0.00
64,381	6.82	57,865	6,516	0	0.00	Sales & Marketing	64,381	6.82	57,865	6,516	0	0.00
22,372	2.37	28,711	(6,339)	0	0.00	Property Operation/Maintenance	22,372	2.37	28,711	(6,339)	0	0.00
37,674	3.99	31,000	6,674	0	0.00	Energy	37,674	3.99	31,000	6,674	0	0.00
<u>170,178</u>	<u>18.03</u>	<u>160,391</u>	<u>9,787</u>	<u>0</u>	<u>0.00</u>	<b>Total Undistributed Expenses</b>	<u>170,178</u>	<u>18.03</u>	<u>160,391</u>	<u>9,787</u>	<u>0</u>	<u>0.00</u>
310,483	32.89	432,770	(122,287)	0	0.00	Income Bf Mgmt Fee & Fixed Chg	310,483	32.89	432,770	(122,287)	0	0.00
<b>MANAGEMENT FEES AND FIXED CHARGES</b>												
18,500	1.96	18,500	0	0	0.00	Management Fees	18,500	1.96	18,500	0	0	0.00
15,722	1.67	14,900	822	0	0.00	Rent, Prop Tax & Insurance	15,722	1.67	14,900	822	0	0.00
126,293	13.38	125,624	669	0	0.00	Interest	126,293	13.38	125,624	669	0	0.00
0	0.00	0	0	0	0.00	Depreciation & Amortization	0	0.00	0	0	0	0.00
<u>160,515</u>	<u>17.01</u>	<u>159,024</u>	<u>1,491</u>	<u>0</u>	<u>0.00</u>	<b>Total Mgmt Fee-Fixed Charges</b>	<u>160,515</u>	<u>17.01</u>	<u>159,024</u>	<u>1,491</u>	<u>0</u>	<u>0.00</u>
<u>149,968</u>	<u>15.89</u>	<u>273,746</u>	<u>(123,778)</u>	<u>\$ 0</u>	<u>0.00</u>	<b>Net Income Before Taxes</b>	<u>149,968</u>	<u>15.89</u>	<u>273,746</u>	<u>(123,778)</u>	<u>0</u>	<u>0.00</u>

Honey Creek Resort State Park  
Summary Income Statement  
For the One Month Ending July 31, 2009

Current Month This Year	Current Month Budget	Current Month Last Year	Year to Date This Year	Year to Date Budget	Year to Date Last Year
STATISTICS					
107,872	127,972	0	107,872	127,972	0
35,484	49,459	0	35,484	49,459	0
17,139	31,285	0	17,139	31,285	0

Honey Creek Resort State Park  
Comparative Statement of Income  
For the One Month Ending July 31, 2009

Current Month This Year	Percent	Current Month Budget	Current Month Variance	Current Month Last Year	Percent		Year to Date This Year	Percent	Year to Date Budget	Year to Date Variance	Year to Date Last Year	Percent
<b>ROOMS SCHEDULE</b>												
<b>REVENUE</b>												
26,549	9.39	0	26,549	0	0.00	Corporate	26,549	9.39	0	26,549	0	0.00
105,048	37.16	159,469	(54,421)	0	0.00	Group	105,048	37.16	159,469	(54,421)	0	0.00
147,882	52.32	134,370	13,512	0	0.00	Tourist/Other	147,882	52.32	134,370	13,512	0	0.00
3,197	1.13	0	3,197	0	0.00	Other	3,197	1.13	0	3,197	0	0.00
<u>282,676</u>	<u>100.00</u>	<u>293,839</u>	<u>(11,163)</u>	<u>0</u>	<u>0.00</u>	<b>Total Revenue</b>	<u>282,676</u>	<u>100.00</u>	<u>293,839</u>	<u>(11,163)</u>	<u>0</u>	<u>0.00</u>
<b>PAYROLL &amp; RELATED EXPENSES</b>												
3,500	1.24	3,500	0	0	0.00	Salary Rooms Division Director	3,500	1.24	3,500	0	0	0.00
1,574	0.56	2,253	(679)	0	0.00	Salaries & Wages - Front Suprv	1,574	0.56	2,253	(679)	0	0.00
17,521	6.20	8,928	8,593	0	0.00	Salaries & Wages- Front Desk	17,521	6.20	8,928	8,593	0	0.00
437	0.15	2,170	(1,733)	0	0.00	Salaries & Wages - Reservation	437	0.15	2,170	(1,733)	0	0.00
10,441	3.69	10,334	107	0	0.00	Salaries & Wages - Rm Attend	10,441	3.69	10,334	107	0	0.00
3,794	1.34	5,640	(1,846)	0	0.00	Salaries & Wages - Laundry	3,794	1.34	5,640	(1,846)	0	0.00
1,076	0.38	2,233	(1,157)	0	0.00	Salaries & Wages - Rm Inspect	1,076	0.38	2,233	(1,157)	0	0.00
2,996	1.06	2,500	496	0	0.00	Salaries & Wages - Hsk Suprv	2,996	1.06	2,500	496	0	0.00
3,319	1.17	2,232	1,087	0	0.00	Salaries & Wages -Activities	3,319	1.17	2,232	1,087	0	0.00
4,888	1.73	4,092	796	0	0.00	Salaries & Wages -Public Space	4,888	1.73	4,092	796	0	0.00
4,563	1.61	4,147	416	0	0.00	Payroll Taxes	4,563	1.61	4,147	416	0	0.00
2,792	0.99	3,273	(481)	0	0.00	Employee Benefits	2,792	0.99	3,273	(481)	0	0.00
<u>56,901</u>	<u>20.13</u>	<u>51,302</u>	<u>5,599</u>	<u>0</u>	<u>0.00</u>	<b>Total P/R &amp; Related Expense</b>	<u>56,901</u>	<u>20.13</u>	<u>51,302</u>	<u>5,599</u>	<u>0</u>	<u>0.00</u>
<b>OTHER EXPENSES</b>												
1,281	0.45	1,250	31	0	0.00	Cable/Satellite Television	1,281	0.45	1,250	31	0	0.00
0	0.00	71	(71)	0	0.00	Laundry & Dry Cleaning	0	0.00	71	(71)	0	0.00
251	0.09	588	(337)	0	0.00	Linen	251	0.09	588	(337)	0	0.00
1,830	0.65	425	1,405	0	0.00	Reservations	1,830	0.65	425	1,405	0	0.00
514	0.18	588	(74)	0	0.00	Supplies - Cleaning	514	0.18	588	(74)	0	0.00
4,082	1.44	3,525	557	0	0.00	Supplies - Guest	4,082	1.44	3,525	557	0	0.00
1,430	0.51	1,058	372	0	0.00	Supplies - Laundry	1,430	0.51	1,058	372	0	0.00
1,142	0.40	823	319	0	0.00	Supplies-Printing & Stationery	1,142	0.40	823	319	0	0.00
0	0.00	235	(235)	0	0.00	Supplies - Other	0	0.00	235	(235)	0	0.00
225	0.08	100	125	0	0.00	Telephone - Rooms	225	0.08	100	125	0	0.00
0	0.00	282	(282)	0	0.00	Uniforms - Rooms	0	0.00	282	(282)	0	0.00
<u>10,755</u>	<u>3.80</u>	<u>8,945</u>	<u>1,810</u>	<u>0</u>	<u>0.00</u>	<b>Total Other Expenses</b>	<u>10,755</u>	<u>3.80</u>	<u>8,945</u>	<u>1,810</u>	<u>0</u>	<u>0.00</u>
<u>215,020</u>	<u>76.07</u>	<u>233,592</u>	<u>(18,572)</u>	<u>0</u>	<u>0.00</u>	<b>Dept. Income (Loss)</b>	<u>215,020</u>	<u>76.07</u>	<u>233,592</u>	<u>(18,572)</u>	<u>0</u>	<u>0.00</u>

Current Month This Year		Current Month Budget		Current Month Last Year		Year to Date This Year		Year to Date Budget		Year to Date Last Year
<b>STATISTICS</b>										
32,306		33,582		0		Room Revenue PAR	32,306	33,582		0

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Current Month This Year	Current Month Budget	Current Month Last Year	Current Month Last Year	Current Month Last Year	Current Month Last Year	Year to Date This Year	Year to Date Budget	Year to Date Budget	Year to Date Last Year	Year to Date Last Year		
<b>TELEPHONE SCHEDULE</b>												
<b>REVENUE</b>												
20	0.01	235	(215)	0	0.00	Long Distance	20	0.01	235	(215)	0	0.00
<u>20</u>	<u>0.01</u>	<u>235</u>	<u>(215)</u>	<u>0</u>	<u>0.00</u>	Total Telephone Revenue	<u>20</u>	<u>0.01</u>	<u>235</u>	<u>(215)</u>	<u>0</u>	<u>0.00</u>
<b>COST OF CALLS</b>												
1,286	0.45	1,200	86	0	0.00	Local	1,286	0.45	1,200	86	0	0.00
1,482	0.52	823	659	0	0.00	Long Distance	1,482	0.52	823	659	0	0.00
<u>2,768</u>	<u>0.98</u>	<u>2,023</u>	<u>745</u>	<u>0</u>	<u>0.00</u>	Total Cost of Calls	<u>2,768</u>	<u>0.98</u>	<u>2,023</u>	<u>745</u>	<u>0</u>	<u>0.00</u>
<b>EXPENSES</b>												
609	0.22	770	(161)	0	0.00	Repairs Equip/Maint Contract	609	0.22	770	(161)	0	0.00
<u>1,705</u>	<u>0.60</u>	<u>1,730</u>	<u>(25)</u>	<u>0</u>	<u>0.00</u>	High Speed Internet	<u>1,705</u>	<u>0.60</u>	<u>1,730</u>	<u>(25)</u>	<u>0</u>	<u>0.00</u>
<u>(5,062)</u>	<u>(1.79)</u>	<u>(4,288)</u>	<u>(774)</u>	<u>0</u>	<u>0.00</u>	Telephone Income (Loss)	<u>(5,062)</u>	<u>(1.79)</u>	<u>(4,288)</u>	<u>(774)</u>	<u>0</u>	<u>0.00</u>

Current Month This Year	Current Month Budget	Current Month Last Year	Current Month Last Year	Current Month Last Year	Current Month Last Year	Year to Date This Year	Year to Date Budget	Year to Date Budget	Year to Date Last Year	Year to Date Last Year	
<b>STATISTICS</b>											
2	27	0	0	0	0	Telephone Revenue PAR	2	27	0	0	

Honey Creek Resort State Park  
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Current Month This Year	Percent	Current Month Budget	Current Month Variance	Current Month Last Year	Percent		Year to Date This Year	Percent	Year to Date Budget	Year to Date Variance	Year to Date Last Year	Percent
<b>RENTALS-OTHER INCOME SCHEDULE</b>												
<b>SPACE &amp; COMMISSIONS</b>												
1,579	0.56	588	991	0	0.00	Arcade Commissions	1,579	0.56	588	991	0	0.00
995	0.35	1,000	(5)	0	0.00	Bike Rentals	995	0.35	1,000	(5)	0	0.00
2,943	1.04	3,000	(57)	0	0.00	Dock Rentals	2,943	1.04	3,000	(57)	0	0.00
10,056	3.56	19,000	(8,944)	0	0.00	RV Rentals	10,056	3.56	19,000	(8,944)	0	0.00
3,834	1.36	4,000	(166)	0	0.00	Marina Rentals	3,834	1.36	4,000	(166)	0	0.00
0	0.00	188	(188)	0	0.00	Laundry/Valet	0	0.00	188	(188)	0	0.00
0	0.00	823	(823)	0	0.00	Vending Commissions	0	0.00	823	(823)	0	0.00
21	0.01	0	21	0	0.00	In-house Movies/Rentals	21	0.01	0	21	0	0.00
0	0.00	705	(705)	0	0.00	Other Commissions	0	0.00	705	(705)	0	0.00
<u>19,428</u>	<u>6.87</u>	<u>29,304</u>	<u>(9,876)</u>	<u>0</u>	<u>0.00</u>	<b>Total Commissions</b>	<u>19,428</u>	<u>6.87</u>	<u>29,304</u>	<u>(9,876)</u>	<u>0</u>	<u>0.00</u>
<u>0</u>	<u>0.00</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0.00</u>	<b>Total Interest Income</b>	<u>0</u>	<u>0.00</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0.00</u>
<b>OTHER INCOME</b>												
2,216	0.78	0	2,216	0	0.00	Package Incidentals	2,216	0.78	0	2,216	0	0.00
(193)	(0.07)	0	(193)	0	0.00	Other Income	(193)	(0.07)	0	(193)	0	0.00
<u>2,023</u>	<u>0.72</u>	<u>0</u>	<u>2,023</u>	<u>0</u>	<u>0.00</u>	<b>Total Other Income</b>	<u>2,023</u>	<u>0.72</u>	<u>0</u>	<u>2,023</u>	<u>0</u>	<u>0.00</u>
<u>21,451</u>	<u>7.59</u>	<u>29,304</u>	<u>(7,853)</u>	<u>0</u>	<u>0.00</u>	<b>Total Rentals - Other Income</b>	<u>21,451</u>	<u>7.59</u>	<u>29,304</u>	<u>(7,853)</u>	<u>0</u>	<u>0.00</u>

Current Month This Year	Current Month Budget	Current Month Last Year	Year to Date This Year	Year to Date Budget	Year to Date Last Year
<b>STATISTICS</b>					
2,220	3,349	0	2,220	3,349	0
2,451	3,349	0	2,451	3,349	0

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Current Month This Year	Percent	Current Month Budget	Current Month Variance	Current Month Last Year	Percent		Year to Date This Year	Percent	Year to Date Budget	Year to Date Variance	Year to Date Last Year	Percent
<b>ADMINSTRATIVE - GENERAL SCHEDULE</b>												
<b>PAYROLL &amp; RELATED EXPENSES</b>												
14,496	1.54	12,820	1,676	0	0.00	Salaries & Wages - A & G	14,496	1.54	12,820	1,676	0	0.00
1,198	0.13	1,212	(14)	0	0.00	Payroll Taxes	1,198	0.13	1,212	(14)	0	0.00
1,166	0.12	1,122	44	0	0.00	Employee Benefits	1,166	0.12	1,122	44	0	0.00
<u>16,860</u>	1.79	<u>15,154</u>	<u>1,706</u>	<u>0</u>	0.00	Total Payroll - Related Expenses	<u>16,860</u>	1.79	<u>15,154</u>	<u>1,706</u>	<u>0</u>	0.00
<b>OTHER EXPENSES</b>												
341	0.04	0	341	0	0.00	Bank Charges	341	0.04	0	341	0	0.00
13,342	1.41	19,036	(5,694)	0	0.00	Commissions - Credit Cards	13,342	1.41	19,036	(5,694)	0	0.00
(463)	(0.05)	0	(463)	0	0.00	Cash Short & Over	(463)	(0.05)	0	(463)	0	0.00
348	0.04	1,550	(1,202)	0	0.00	Computer/PMS Maint	348	0.04	1,550	(1,202)	0	0.00
1,700	0.18	1,000	700	0	0.00	Computer/Hardware Maint	1,700	0.18	1,000	700	0	0.00
410	0.04	200	210	0	0.00	Data Processing	410	0.04	200	210	0	0.00
975	0.10	0	975	0	0.00	Donations	975	0.10	0	975	0	0.00
225	0.02	0	225	0	0.00	Dues and Subscriptions	225	0.02	0	225	0	0.00
460	0.05	845	(385)	0	0.00	Education and Training	460	0.05	845	(385)	0	0.00
2,347	0.25	600	1,747	0	0.00	Human Resources	2,347	0.25	600	1,747	0	0.00
0	0.00	405	(405)	0	0.00	Licenses & Fees	0	0.00	405	(405)	0	0.00
2,525	0.27	100	2,425	0	0.00	Meals/Entertainment	2,525	0.27	100	2,425	0	0.00
567	0.06	600	(33)	0	0.00	Payroll Processing Fee	567	0.06	600	(33)	0	0.00
710	0.08	1,000	(290)	0	0.00	Postage and Telegrams	710	0.08	1,000	(290)	0	0.00
830	0.09	200	630	0	0.00	Printing and Stationery	830	0.09	200	630	0	0.00
0	0.00	0	0	0	0.00	Professional Fees	0	0.00	0	0	0	0.00
0	0.00	0	0	0	0.00	Provision for Doubtful A/R	0	0.00	0	0	0	0.00
20	0.00	0	20	0	0.00	Security	20	0.00	0	20	0	0.00
3,941	0.42	1,200	2,741	0	0.00	Supplies - Operating	3,941	0.42	1,200	2,741	0	0.00
156	0.02	175	(19)	0	0.00	Telephone	156	0.02	175	(19)	0	0.00
457	0.05	750	(293)	0	0.00	Travel	457	0.05	750	(293)	0	0.00
0	0.00	0	0	0	0.00	Vehicle Expense	0	0.00	0	0	0	0.00
0	0.00	0	0	0	0.00	Other Admin Expenses	0	0.00	0	0	0	0.00
<u>28,891</u>	3.06	<u>27,661</u>	<u>1,230</u>	<u>0</u>	0.00	Total Other Expenses	<u>28,891</u>	3.06	<u>27,661</u>	<u>1,230</u>	<u>0</u>	0.00
<u>45,751</u>	4.85	<u>42,815</u>	<u>2,936</u>	<u>0</u>	0.00	Total Admin-General Expenses	<u>45,751</u>	4.85	<u>42,815</u>	<u>2,936</u>	<u>0</u>	0.00

Current Month This Year	Current Month Budget	Current Month Last Year		Year to Date This Year	Year to Date Budget	Year to Date Last Year
5,229	4,893	0	<b>STATISTICS</b>	5,229	4,893	0
			A & G PAR			

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Current Month This Year	Percent	Current Month Budget	Current Month Variance	Current Month Last Year	Percent		Year to Date This Year	Percent	Year to Date Budget	Year to Date Variance	Year to Date Last Year	Percent
<b>SALES &amp; MARKETING SCHEDULE</b>												
<b>PAYROLL &amp; RELATED EXPENSES</b>												
14,950	1.58	17,135	(2,185)	0	0.00	Salaries & Wages	14,950	1.58	17,135	(2,185)	0	0.00
919	0.10	1,619	(700)	0	0.00	Payroll Taxes	919	0.10	1,619	(700)	0	0.00
281	0.03	1,222	(941)	0	0.00	Employee Benefits	281	0.03	1,222	(941)	0	0.00
<u>16,150</u>	1.71	<u>19,976</u>	<u>(3,826)</u>	<u>0</u>	0.00	Total Payroll - Related Expenses	<u>16,150</u>	1.71	<u>19,976</u>	<u>(3,826)</u>	<u>0</u>	0.00
<b>OTHER EXPENSES</b>												
<b>MEDIA</b>												
0	0.00	0	0	0	0.00	Airport/Travel Center Displays	0	0.00	0	0	0	0.00
6,545	0.69	3,510	3,035	0	0.00	Billboards	6,545	0.69	3,510	3,035	0	0.00
862	0.09	1,564	(702)	0	0.00	Interactive Marketing	862	0.09	1,564	(702)	0	0.00
7,246	0.77	3,555	3,691	0	0.00	Newspaper/Magazines	7,246	0.77	3,555	3,691	0	0.00
2,871	0.30	1,585	1,286	0	0.00	Radio/TV	2,871	0.30	1,585	1,286	0	0.00
377	0.04	2,400	(2,023)	0	0.00	Trade Pub/Directories	377	0.04	2,400	(2,023)	0	0.00
<u>17,901</u>	1.90	<u>12,614</u>	<u>5,287</u>	<u>0</u>	0.00	Total Media	<u>17,901</u>	1.90	<u>12,614</u>	<u>5,287</u>	<u>0</u>	0.00
<b>OTHER SALES EXPENSES:</b>												
3,270	0.35	4,250	(980)	0	0.00	Brochures/Stuffers	3,270	0.35	4,250	(980)	0	0.00
0	0.00	2,500	(2,500)	0	0.00	Direct Mail Programs	0	0.00	2,500	(2,500)	0	0.00
494	0.05	725	(231)	0	0.00	Dues and Subscriptions	494	0.05	725	(231)	0	0.00
275	0.03	300	(25)	0	0.00	In-house/Property Signage	275	0.03	300	(25)	0	0.00
0	0.00	500	(500)	0	0.00	Postage and Telegrams	0	0.00	500	(500)	0	0.00
3,792	0.40	4,000	(208)	0	0.00	Production/Design	3,792	0.40	4,000	(208)	0	0.00
5,668	0.60	500	5,168	0	0.00	Promotion	5,668	0.60	500	5,168	0	0.00
(16)	0.00	1,000	(1,016)	0	0.00	Promotions - Food & Bev	(16)	0.00	1,000	(1,016)	0	0.00
0	0.00	0	0	0	0.00	Promotions - Buccaneer Bay	0	0.00	0	0	0	0.00
1,018	0.11	2,000	(982)	0	0.00	Promotions - Golf	1,018	0.11	2,000	(982)	0	0.00
371	0.04	250	121	0	0.00	Meals/Entertainment	371	0.04	250	121	0	0.00
89	0.01	1,500	(1,411)	0	0.00	Stationery & Forms	89	0.01	1,500	(1,411)	0	0.00
1,953	0.21	200	1,753	0	0.00	Supplies - Operating	1,953	0.21	200	1,753	0	0.00
293	0.03	150	143	0	0.00	Telephone	293	0.03	150	143	0	0.00
1,590	0.17	750	840	0	0.00	Travel	1,590	0.17	750	840	0	0.00
<u>11,533</u>	1.22	<u>6,650</u>	<u>4,883</u>	<u>0</u>	0.00	Other Sales Expense	<u>11,533</u>	1.22	<u>6,650</u>	<u>4,883</u>	<u>0</u>	0.00
<u>30,330</u>	3.21	<u>25,275</u>	<u>5,055</u>	<u>0</u>	0.00	Total Other Sales Expense	<u>30,330</u>	3.21	<u>25,275</u>	<u>5,055</u>	<u>0</u>	0.00
<u>64,381</u>	6.82	<u>57,865</u>	<u>6,516</u>	<u>0</u>	0.00	Total Marketing Expense	<u>64,381</u>	6.82	<u>57,865</u>	<u>6,516</u>	<u>0</u>	0.00

Current Month This Year	Percent	Current Month Budget	Current Month Variance	Current Month Last Year	Percent		Year to Date This Year	Percent	Year to Date Budget	Year to Date Variance	Year to Date Last Year	Percent
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**STATISTICS**

7,358		6,613		0		Total Marketing Expense PAR	7,358		6,613		0	
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Honey Creek Resort State Park  
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Current Month This Year	Percent	Current Month Budget	Current Month Variance	Current Month Last Year	Percent		Year to Date This Year	Percent	Year to Date Budget	Year to Date Variance	Year to Date Last Year	Percent
<b>PROPERTY OPER/MAINT SCHEDULE</b>												
<b>PAYROLL &amp; RELATED EXPENSES</b>												
11,777	1.25	18,003	(6,226)	0	0.00	Salaries & Wages - POM	11,777	1.25	18,003	(6,226)	0	0.00
974	0.10	1,701	(727)	0	0.00	Payroll Taxes	974	0.10	1,701	(727)	0	0.00
1,711	0.18	1,347	364	0	0.00	Employee Benefits	1,711	0.18	1,347	364	0	0.00
<u>14,462</u>	1.53	<u>21,051</u>	<u>(6,589)</u>	<u>0</u>	0.00	Total Payroll - Related Expenses	<u>14,462</u>	1.53	<u>21,051</u>	<u>(6,589)</u>	<u>0</u>	0.00
<b>OTHER EXPENSES</b>												
59	0.01	300	(241)	0	0.00	Building Maintenance	59	0.01	300	(241)	0	0.00
615	0.07	0	615	0	0.00	Elec/Mechanical Equip	615	0.07	0	615	0	0.00
1,348	0.14	300	1,048	0	0.00	Floor Covering	1,348	0.14	300	1,048	0	0.00
280	0.03	3,000	(2,720)	0	0.00	Furn/Fixtures/Equipment	280	0.03	3,000	(2,720)	0	0.00
0	0.00	480	(480)	0	0.00	Grounds & Landscaping-Resort	0	0.00	480	(480)	0	0.00
0	0.00	580	(580)	0	0.00	Grounds & Landscaping-Cabins	0	0.00	580	(580)	0	0.00
0	0.00	50	(50)	0	0.00	Painting & Decorating	0	0.00	50	(50)	0	0.00
590	0.06	400	190	0	0.00	Pest Control	590	0.06	400	190	0	0.00
1,034	0.11	350	684	0	0.00	Plumbing Repairs/Supplies	1,034	0.11	350	684	0	0.00
1,917	0.20	1,300	617	0	0.00	Removal of Waste	1,917	0.20	1,300	617	0	0.00
0	0.00	100	(100)	0	0.00	Supplies - Building	0	0.00	100	(100)	0	0.00
0	0.00	250	(250)	0	0.00	Supplies - Building	0	0.00	250	(250)	0	0.00
574	0.06	300	274	0	0.00	Supplies - Oper/Engineering	574	0.06	300	274	0	0.00
684	0.07	0	684	0	0.00	Swim Pool/Hot Tub/Sauna	684	0.07	0	684	0	0.00
627	0.07	50	577	0	0.00	Telephone	627	0.07	50	577	0	0.00
110	0.01	50	60	0	0.00	Travel - Local Mileage	110	0.01	50	60	0	0.00
0	0.00	0	0	0	0.00	Television Repairs	0	0.00	0	0	0	0.00
72	0.01	150	(78)	0	0.00	Uniforms	72	0.01	150	(78)	0	0.00
0	0.00	0	0	0	0.00	Loss & Damage	0	0.00	0	0	0	0.00
0	0.00	0	0	0	0.00	Other Maintenance Expense	0	0.00	0	0	0	0.00
<u>7,910</u>	0.84	<u>7,660</u>	<u>250</u>	<u>0</u>	0.00	Total Other Expenses	<u>7,910</u>	0.84	<u>7,660</u>	<u>250</u>	<u>0</u>	0.00
<u>22,372</u>	2.37	<u>28,711</u>	<u>(6,339)</u>	<u>0</u>	0.00	Total Prop Oper/Maintenance	<u>22,372</u>	2.37	<u>28,711</u>	<u>(6,339)</u>	<u>0</u>	0.00

Current Month This Year	Current Month Budget	Current Month Last Year	Year to Date This Year	Year to Date Budget	Year to Date Last Year
<b>STATISTICS</b>					
2,557	3,281	0	2,557	3,281	0
Total POM PAR					

Honey Creek Resort State Park  
Comparative Statement of Income  
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Current Month This Year	Percent	Current Month Budget	Current Month Variance	Current Month Last Year	Percent		Year to Date This Year	Percent	Year to Date Budget	Year to Date Variance	Year to Date Last Year	Percent
ENERGY COSTS SCHEDULE												
25,114	2.66	16,000	9,114	0	0.00	Electricity	25,114	2.66	16,000	9,114	0	0.00
9,507	1.01	13,000	(3,493)	0	0.00	Fuels	9,507	1.01	13,000	(3,493)	0	0.00
3,053	0.32	2,000	1,053	0	0.00	Water & Sewer	3,053	0.32	2,000	1,053	0	0.00
<u>37,674</u>	3.99	<u>31,000</u>	<u>6,674</u>	<u>0</u>	0.00	Total Energy Costs	<u>37,674</u>	3.99	<u>31,000</u>	<u>6,674</u>	<u>0</u>	0.00

Current Month This Year		Current Month Budget		Current Month Last Year			Year to Date This Year		Year to Date Budget		Year to Date Last Year	
STATISTICS												
4,306		3,543		0		Total Energy Cost PAR	4,306		3,543		0	

Current Month This Year	Percent	Current Month Budget	Current Month Variance	Current Month Last Year	Percent		Year to Date This Year	Percent	Year to Date Budget	Year to Date Variance	Year to Date Last Year	Percent
MANAGEMENT FEE SCHEDULE												
<u>18,500</u>	1.96	<u>18,500</u>	<u>0</u>	<u>0</u>	0.00	Base Management Fee	<u>18,500</u>	1.96	<u>18,500</u>	<u>0</u>	<u>0</u>	0.00
<u>18,500</u>	1.96	<u>18,500</u>	<u>0</u>	<u>0</u>	0.00	Total Mgmt & Other Fees	<u>18,500</u>	1.96	<u>18,500</u>	<u>0</u>	<u>0</u>	0.00

Current Month This Year		Current Month Budget		Current Month Last Year			Year to Date This Year		Year to Date Budget		Year to Date Last Year	
STATISTICS												
0.02		0.02		0		Base Fees/Total Revenue	0.04		0.04		0	

Honey Creek Resort State Park  
Comparative Statement of Income  
For the One Month Ending July 31, 2009

Current Month This Year	Percent	Current Month Budget	Current Month Variance	Current Month Last Year	Percent		Year to Date This Year	Percent	Year to Date Budget	Year to Date Variance	Year to Date Last Year	Percent
<b>FIXED CHARGES SCHEDULE</b>												
<b>RENT, PROPERTY TAX, INSURANCE &amp; CAPITAL EXPENSES</b>												
<b>RENT</b>												
0	0.00	0	0	0	0.00	Total Rent	0	0.00	0	0	0	0.00
<b>TAXES OTHER THAN INCOME, PAYROLL</b>												
0	0.00	0	0	0	0.00	Total Other Taxes	0	0.00	0	0	0	0.00
<b>INSURANCE ON BLDG/CONTENTS</b>												
15,722	1.67	14,900	822	0	0.00	Insurance Expense	15,722	1.67	14,900	822	0	0.00
15,722	1.67	14,900	822	0	0.00	Total Insurance	15,722	1.67	14,900	822	0	0.00
<b>INTEREST EXPENSE</b>												
126,293	13.38	125,624	669	0	0.00	Interest Expense - Mortgage	126,293	13.38	125,624	669	0	0.00
126,293	13.38	125,624	669	0	0.00	Total Interest Expense	126,293	13.38	125,624	669	0	0.00
<b>DEPRECIATION</b>												
0	0.00	0	0	0	0.00	Total Depreciation & Amortizatio	0	0.00	0	0	0	0.00
142,015	15.05	140,524	1,491	0	0.00	Total Rent, Tax, Ins, Capital Exp	142,015	15.05	140,524	1,491	0	0.00

Current Month This Year	Current Month Budget	Current Month Last Year		Year to Date This Year	Year to Date Budget	Year to Date Last Year
<b>STATISTICS</b>						
0	0	0	Real Estate Taxes PAR	0	0	0
1,797	1,703	0	Insurance PAR	1,797	1,703	0
14,433	14,357	0	Interest Expense PAR	14,433	14,357	0

Honey Creek Resort State Park  
Comparative Statement of Income  
For the One Month Ending July 31, 2009

Current Month This Year	Percent	Current Month Budget	Current Month Variance	Current Month Last Year	Percent		Year to Date This Year	Percent	Year to Date Budget	Year to Date Variance	Year to Date Last Year	Percent
<b>FOOD SCHEDULE</b>												
<b>REVENUE</b>												
165,842	71.91	189,981	(24,139)	0	0.00	Dining Room	165,842	71.91	189,981	(24,139)	0	0.00
0	0.00	0	0	0	0.00	Bar Area	0	0.00	0	0	0	0.00
55,524	24.08	81,800	(26,276)	0	0.00	Banquet	55,524	24.08	81,800	(26,276)	0	0.00
0	0.00	0	0	0	0.00	Hotel/Room Service	0	0.00	0	0	0	0.00
0	0.00	0	0	0	0.00	Catering	0	0.00	0	0	0	0.00
0	0.00	0	0	0	0.00	Take Out	0	0.00	0	0	0	0.00
(4,255)	(1.85)	0	(4,255)	0	0.00	Discounts	(4,255)	(1.85)	0	(4,255)	0	0.00
<u>217,111</u>	<u>94.15</u>	<u>271,781</u>	<u>(54,670)</u>	<u>0</u>	<u>0.00</u>	<b>Food Revenue</b>	<u>217,111</u>	<u>94.15</u>	<u>271,781</u>	<u>(54,670)</u>	<u>0</u>	<u>0.00</u>
<b>OTHER INCOME</b>												
5,369	2.33	3,900	1,469	0	0.00	Meeting Room Rentals	5,369	2.33	3,900	1,469	0	0.00
367	0.16	0	367	0	0.00	Setup Fees	367	0.16	0	367	0	0.00
2,000	0.87	2,340	(340)	0	0.00	Misc. Banquet Income - AV	2,000	0.87	2,340	(340)	0	0.00
150	0.07	0	150	0	0.00	Misc. Other Income	150	0.07	0	150	0	0.00
5,615	2.43	7,020	(1,405)	0	0.00	Service Charge	5,615	2.43	7,020	(1,405)	0	0.00
<u>13,501</u>	<u>5.85</u>	<u>13,260</u>	<u>241</u>	<u>0</u>	<u>0.00</u>	<b>Total Other Revenue</b>	<u>13,501</u>	<u>5.85</u>	<u>13,260</u>	<u>241</u>	<u>0</u>	<u>0.00</u>
<u>230,612</u>	<u>100.00</u>	<u>285,041</u>	<u>(54,429)</u>	<u>0</u>	<u>0.00</u>	<b>Total Food Revenue</b>	<u>230,612</u>	<u>100.00</u>	<u>285,041</u>	<u>(54,429)</u>	<u>0</u>	<u>0.00</u>
<b>FOOD COST OF SALES</b>												
<u>75,570</u>	<u>32.77</u>	<u>95,123</u>	<u>(19,553)</u>	<u>0</u>	<u>0.00</u>	<b>Food Consumed</b>	<u>75,570</u>	<u>32.77</u>	<u>95,123</u>	<u>(19,553)</u>	<u>0</u>	<u>0.00</u>
<u>75,570</u>	<u>32.77</u>	<u>95,123</u>	<u>(19,553)</u>	<u>0</u>	<u>0.00</u>	<b>Total Cost of Sales</b>	<u>75,570</u>	<u>32.77</u>	<u>95,123</u>	<u>(19,553)</u>	<u>0</u>	<u>0.00</u>
<u>155,042</u>	<u>67.23</u>	<u>189,918</u>	<u>(34,876)</u>	<u>0</u>	<u>0.00</u>	<b>Gross Food Income</b>	<u>155,042</u>	<u>67.23</u>	<u>189,918</u>	<u>(34,876)</u>	<u>0</u>	<u>0.00</u>
<b>PAYROLL &amp; RELATED EXPENSES</b>												
6,699	2.90	6,250	449	0	0.00	Salaries & Wages-F& B Director	6,699	2.90	6,250	449	0	0.00
3,167	1.37	3,167	0	0	0.00	Salaries & Wages-Rest Mgr	3,167	1.37	3,167	0	0	0.00
5,720	2.48	4,092	1,628	0	0.00	Salaries & Wages-Rest Suprv	5,720	2.48	4,092	1,628	0	0.00
15,310	6.64	17,098	(1,788)	0	0.00	Salaries & Wages-Dining Server	15,310	6.64	17,098	(1,788)	0	0.00
5,003	2.17	3,972	1,031	0	0.00	Salaries & Wages-Busser	5,003	2.17	3,972	1,031	0	0.00
4,699	2.04	6,951	(2,252)	0	0.00	Salaries & Wages-Host/Hostess	4,699	2.04	6,951	(2,252)	0	0.00
507	0.22	3,083	(2,576)	0	0.00	Salaries & Wages-Banquet Suprv	507	0.22	3,083	(2,576)	0	0.00
8,746	3.79	8,180	566	0	0.00	Salaries & Wages-Banquet Serv	8,746	3.79	8,180	566	0	0.00
0	0.00	1,560	(1,560)	0	0.00	Salaries & Wages-Set Up Staff	0	0.00	1,560	(1,560)	0	0.00
17,883	7.75	28,497	(10,614)	0	0.00	Salaries & Wages-Cooks	17,883	7.75	28,497	(10,614)	0	0.00
2,081	0.90	6,544	(4,463)	0	0.00	Salaries & Wages-Banquet Cooks	2,081	0.90	6,544	(4,463)	0	0.00
4,167	1.81	4,333	(166)	0	0.00	Salaries & Wages-Kitchen Mgr	4,167	1.81	4,333	(166)	0	0.00
7,724	3.35	9,512	(1,788)	0	0.00	Salaries & Wages-Dishwasher	7,724	3.35	9,512	(1,788)	0	0.00
0	0.00	1,488	(1,488)	0	0.00	Salaries & Wages-Cleaning	0	0.00	1,488	(1,488)	0	0.00
5,269	2.28	0	5,269	0	0.00	Salaries & Wages-Special Event	5,269	2.28	0	5,269	0	0.00
9,837	4.27	9,897	(60)	0	0.00	Payroll Taxes	9,837	4.27	9,897	(60)	0	0.00
7,199	3.12	6,309	890	0	0.00	Employee Benefits	7,199	3.12	6,309	890	0	0.00
<u>104,011</u>	<u>45.10</u>	<u>120,933</u>	<u>(16,922)</u>	<u>0</u>	<u>0.00</u>	<b>Total Payroll - Related Expenses</b>	<u>104,011</u>	<u>45.10</u>	<u>120,933</u>	<u>(16,922)</u>	<u>0</u>	<u>0.00</u>

Honey Creek Resort State Park  
Comparative Statement of Income  
For the One Month Ending July 31, 2009

Current Month This Year	Percent	Current Month Budget	Current Month Variance	Current Month Last Year	Percent		Year to Date This Year	Percent	Year to Date Budget	Year to Date Variance	Year to Date Last Year	Percent
OTHER EXPENSES												
0	0.00	544	(544)	0	0.00	China	0	0.00	544	(544)	0	0.00
132	0.06	625	(493)	0	0.00	Contract Cleaning	132	0.06	625	(493)	0	0.00
5,750	2.49	5	5,745	0	0.00	Contract Labor	5,750	2.49	5	5,745	0	0.00
0	0.00	200	(200)	0	0.00	Decorations	0	0.00	200	(200)	0	0.00
0	0.00	1,359	(1,359)	0	0.00	Glassware	0	0.00	1,359	(1,359)	0	0.00
760	0.33	408	352	0	0.00	Kitchen Fuel	760	0.33	408	352	0	0.00
4,651	2.02	10,328	(5,677)	0	0.00	Laundry & Dry Cleaning	4,651	2.02	10,328	(5,677)	0	0.00
0	0.00	122	(122)	0	0.00	License and Taxes	0	0.00	122	(122)	0	0.00
0	0.00	272	(272)	0	0.00	Linens	0	0.00	272	(272)	0	0.00
79	0.03	667	(588)	0	0.00	Menus	79	0.03	667	(588)	0	0.00
434	0.19	408	26	0	0.00	Silverware	434	0.19	408	26	0	0.00
2,207	0.96	4,077	(1,870)	0	0.00	Supplies - Cleaning	2,207	0.96	4,077	(1,870)	0	0.00
258	0.11	544	(286)	0	0.00	Supplies - Guest/Dining	258	0.11	544	(286)	0	0.00
1,470	0.64	4,756	(3,286)	0	0.00	Supplies-Kitchen/Utensils	1,470	0.64	4,756	(3,286)	0	0.00
14	0.01	82	(68)	0	0.00	Supplies - Medical	14	0.01	82	(68)	0	0.00
722	0.31	500	222	0	0.00	Supplies - Paper	722	0.31	500	222	0	0.00
341	0.15	150	191	0	0.00	Supplies-Printing/Office	341	0.15	150	191	0	0.00
1,487	0.64	870	617	0	0.00	Supplies - To Go	1,487	0.64	870	617	0	0.00
113	0.05	0	113	0	0.00	Supplies - Other	113	0.05	0	113	0	0.00
150	0.07	250	(100)	0	0.00	Telephone - Food	150	0.07	250	(100)	0	0.00
48	0.02	200	(152)	0	0.00	Travel	48	0.02	200	(152)	0	0.00
455	0.20	1,087	(632)	0	0.00	Uniforms - Foods	455	0.20	1,087	(632)	0	0.00
<u>19,071</u>	8.27	<u>27,454</u>	<u>(8,383)</u>	<u>0</u>	0.00	Total Other Expenses	<u>19,071</u>	8.27	<u>27,454</u>	<u>(8,383)</u>	<u>0</u>	0.00
<u>31,960</u>	13.86	<u>41,531</u>	<u>(9,571)</u>	<u>0</u>	0.00	Food Department Income (Loss)	<u>31,960</u>	13.86	<u>41,531</u>	<u>(9,571)</u>	<u>0</u>	0.00

Current Month This Year	Current Month Budget	Current Month Last Year	Year to Date This Year	Year to Date Budget	Year to Date Last Year
STATISTICS					
0.82	0.97	0	0.82	0.97	0
Food Rev/Room Revenue					

Honey Creek Resort State Park  
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Current Month This Year	Percent	Current Month Budget	Variance	Current Month Last Year	Percent		Year to Date This Year	Percent	Year to Date Budget	Variance	Year to Date Last Year	Percent
<b>BEVERAGE SCHEDULE</b>												
<b>REVENUES</b>												
16,609	41.70	18,238	(1,629)	0	0.00	Restaurant - Liquor Sales	16,609	41.70	18,238	(1,629)	0	0.00
13,617	34.19	20,518	(6,901)	0	0.00	Restaurant - Beer Sales	13,617	34.19	20,518	(6,901)	0	0.00
6,354	15.95	6,839	(485)	0	0.00	Restaurant - Wine Sales	6,354	15.95	6,839	(485)	0	0.00
<u>36,580</u>	91.84	<u>45,595</u>	<u>(9,015)</u>	<u>0</u>	0.00	Restaurant Beverage Revenue	<u>36,580</u>	91.84	<u>45,595</u>	<u>(9,015)</u>	<u>0</u>	0.00
453	1.14	4,290	(3,837)	0	0.00	Banquet - Liquor Sales	453	1.14	4,290	(3,837)	0	0.00
2,554	6.41	8,580	(6,026)	0	0.00	Banquet - Beer Sales	2,554	6.41	8,580	(6,026)	0	0.00
244	0.61	4,290	(4,046)	0	0.00	Banquet - Wine Sales	244	0.61	4,290	(4,046)	0	0.00
0	0.00	0	0	0	0.00	Other Beverage Income	0	0.00	0	0	0	0.00
<u>3,251</u>	8.16	<u>17,160</u>	<u>(13,909)</u>	<u>0</u>	0.00	Banquet Beverage Revenue	<u>3,251</u>	8.16	<u>17,160</u>	<u>(13,909)</u>	<u>0</u>	0.00
39,831	100.00	62,755	(22,924)	0	0.00	Beverage Revenue	39,831	100.00	62,755	(22,924)	0	0.00
<b>BEVERAGE COST OF SALES</b>												
5,963	14.97	4,055	1,908	0	0.00	Liquor Consumed	5,963	14.97	4,055	1,908	0	0.00
6,685	16.78	7,856	(1,171)	0	0.00	Beer Consumed	6,685	16.78	7,856	(1,171)	0	0.00
4,619	11.60	3,895	724	0	0.00	Wine Consumed	4,619	11.60	3,895	724	0	0.00
1,970	4.95	3,138	(1,168)	0	0.00	Beverage Mixers	1,970	4.95	3,138	(1,168)	0	0.00
299	0.75	0	299	0	0.00	Other Cost of Sales	299	0.75	0	299	0	0.00
<u>19,536</u>	49.05	<u>18,944</u>	<u>592</u>	<u>0</u>	0.00	Total Cost of Sales	<u>19,536</u>	49.05	<u>18,944</u>	<u>592</u>	<u>0</u>	0.00
20,295	50.95	43,811	(23,516)	0	0.00	Gross Beverage Income	20,295	50.95	43,811	(23,516)	0	0.00
<b>PAYROLL &amp; RELATED EXPENSES</b>												
3,730	9.36	15,958	(12,228)	0	0.00	Salaries & Wages - Dining Room	3,730	9.36	15,958	(12,228)	0	0.00
0	0.00	3,432	(3,432)	0	0.00	Salaries & Wages - Banquet	0	0.00	3,432	(3,432)	0	0.00
1,854	4.65	2,000	(146)	0	0.00	Salaries & Wages - Admin	1,854	4.65	2,000	(146)	0	0.00
674	1.69	2,021	(1,347)	0	0.00	Payroll Taxes	674	1.69	2,021	(1,347)	0	0.00
(277)	(0.70)	1,042	(1,319)	0	0.00	Employee Benefits	(277)	(0.70)	1,042	(1,319)	0	0.00
<u>5,981</u>	15.02	<u>24,453</u>	<u>(18,472)</u>	<u>0</u>	0.00	Total Payroll - Related Expenses	<u>5,981</u>	15.02	<u>24,453</u>	<u>(18,472)</u>	<u>0</u>	0.00

Honey Creek Resort State Park  
Comparative Statement of Income  
For the One Month Ending July 31, 2009

Current Month This Year	Percent	Current Month Budget	Variance	Current Month Last Year	Percent		Year to Date This Year	Percent	Year to Date Budget	Variance	Year to Date Last Year	Percent
<b>OTHER EXPENSES</b>												
147	0.37	0	147	0	0.00	Contract Labor	147	0.37	0	147	0	0.00
0	0.00	941	(941)	0	0.00	Glassware	0	0.00	941	(941)	0	0.00
200	0.50	200	0	0	0.00	Insurance - Liability	200	0.50	200	0	0	0.00
3,758	9.43	3,200	558	0	0.00	Music & Entertainment	3,758	9.43	3,200	558	0	0.00
400	1.00	167	233	0	0.00	Personnel Training	400	1.00	167	233	0	0.00
107	0.27	314	(207)	0	0.00	Supplies - Cleaning	107	0.27	314	(207)	0	0.00
307	0.77	126	181	0	0.00	Supplies - Guest/Dining	307	0.77	126	181	0	0.00
0	0.00	188	(188)	0	0.00	Supplies - Bar/Utensils	0	0.00	188	(188)	0	0.00
552	1.39	753	(201)	0	0.00	Supplies - Paper	552	1.39	753	(201)	0	0.00
<u>5,471</u>	13.74	<u>5,889</u>	<u>(418)</u>	<u>0</u>	0.00	Total Other Expenses	<u>5,471</u>	13.74	<u>5,889</u>	<u>(418)</u>	<u>0</u>	0.00
<u>8,843</u>	22.20	<u>13,469</u>	<u>(4,626)</u>	<u>0</u>	0.00	Beverage Department Income	<u>8,843</u>	22.20	<u>13,469</u>	<u>(4,626)</u>	<u>0</u>	0.00

Current Month This Year		Current Month Budget		Current Month Last Year			Year to Date This Year		Year to Date Budget		Year to Date Last Year	
<b>STATISTICS</b>												
0.17		0.22		0		Bev Rev/Food Revenue	0.17		0.22		0	
0.14		0.21		0		Bev Rev/Room Revenue	0.14		0.21		0	

Honey Creek Resort State Park  
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For the One Month Ending July 31, 2009

Current Month This Year	Percent	Current Month Budget	Current Month Variance	Current Month Last Year	Percent		Year to Date This Year	Percent	Year to Date Budget	Year to Date Variance	Year to Date Last Year	Percent
<b>GIFT SHOP SCHEDULE</b>												
<b>REVENUE</b>												
8,545	103.85	9,391	(846)	0	0.00	Gift Shop Revenue	8,545	103.85	9,391	(846)	0	0.00
(317)	(3.85)	0	(317)	0	0.00	Discounts - Gift Shop	(317)	(3.85)	0	(317)	0	0.00
<u>8,228</u>	<u>100.00</u>	<u>9,391</u>	<u>(1,163)</u>	<u>0</u>	<u>0.00</u>	Gift Shop Revenue	<u>8,228</u>	<u>100.00</u>	<u>9,391</u>	<u>(1,163)</u>	<u>0</u>	<u>0.00</u>
<b>GIFT SHOP COST OF SALES</b>												
<u>5,262</u>	<u>63.95</u>	<u>4,696</u>	<u>566</u>	<u>0</u>	<u>0.00</u>	Gift Shop Cost of Sales	<u>5,262</u>	<u>63.95</u>	<u>4,696</u>	<u>566</u>	<u>0</u>	<u>0.00</u>
5,262	63.95	4,696	566	0	0.00	Total Cost of Sales	5,262	63.95	4,696	566	0	0.00
2,966	36.05	4,695	(1,729)	0	0.00	Gross Gift Shop Income	2,966	36.05	4,695	(1,729)	0	0.00
<b>PAYROLL &amp; RELATED EXPENSES</b>												
1,572	19.11	1,984	(412)	0	0.00	Salaries & Wages-Gift Shop	1,572	19.11	1,984	(412)	0	0.00
152	1.85	188	(36)	0	0.00	Payroll Taxes	152	1.85	188	(36)	0	0.00
<u>82</u>	<u>1.00</u>	<u>83</u>	<u>(1)</u>	<u>0</u>	<u>0.00</u>	Employee Benefits	<u>82</u>	<u>1.00</u>	<u>83</u>	<u>(1)</u>	<u>0</u>	<u>0.00</u>
1,806	21.95	2,255	(449)	0	0.00	Total Payroll - Related Expenses	1,806	21.95	2,255	(449)	0	0.00
<b>OTHER EXPENSES</b>												
<u>0</u>	<u>0.00</u>	<u>50</u>	<u>(50)</u>	<u>0</u>	<u>0.00</u>	Operating Supplies	<u>0</u>	<u>0.00</u>	<u>50</u>	<u>(50)</u>	<u>0</u>	<u>0.00</u>
0	0.00	50	(50)	0	0.00	Total Other Expenses	0	0.00	50	(50)	0	0.00
<u>1,160</u>	<u>14.10</u>	<u>2,390</u>	<u>(1,230)</u>	<u>0</u>	<u>0.00</u>	Gift Department Income (Loss)	<u>1,160</u>	<u>14.10</u>	<u>2,390</u>	<u>(1,230)</u>	<u>0</u>	<u>0.00</u>

Current Month This Year	Current Month Budget	Current Month Last Year	Year to Date This Year	Year to Date Budget	Year to Date Last Year
<b>STATISTICS</b>					
940	1,073	0	940	1,073	0
Gift Sales PAR					

Honey Creek Resort State Park  
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Current Month This Year	Percent	Current Month Budget	Variance	Current Month Last Year	Percent		Year to Date This Year	Percent	Year to Date Budget	Variance	Year to Date Last Year	Percent
<b>BUCCANEER BAY SCHEDULE</b>												
<b>REVENUES</b>												
10,229	43.78	6,550	3,679	0	0.00	Waterpark Passes	10,229	43.78	6,550	3,679	0	0.00
40	0.17	0	40	0	0.00	Waterpark Merchandise	40	0.17	0	40	0	0.00
<u>10,269</u>	<u>43.95</u>	<u>6,550</u>	<u>3,719</u>	<u>0</u>	<u>0.00</u>	Waterpark Revenue	<u>10,269</u>	<u>43.95</u>	<u>6,550</u>	<u>3,719</u>	<u>0</u>	<u>0.00</u>
13,163	56.33	18,781	(5,618)	0	0.00	Waterpark Snack Bar Food	13,163	56.33	18,781	(5,618)	0	0.00
1,645	7.04	6,260	(4,615)	0	0.00	Waterpark Snack Bar Beverage	1,645	7.04	6,260	(4,615)	0	0.00
(1,711)	(7.32)	0	(1,711)	0	0.00	Discounts - Waterpark	(1,711)	(7.32)	0	(1,711)	0	0.00
<u>13,097</u>	<u>56.05</u>	<u>25,041</u>	<u>(11,944)</u>	<u>0</u>	<u>0.00</u>	Waterpark Food & Beverage	<u>13,097</u>	<u>56.05</u>	<u>25,041</u>	<u>(11,944)</u>	<u>0</u>	<u>0.00</u>
23,366	100.00	31,591	(8,225)	0	0.00	Buccaneer Bay Revenue	23,366	100.00	31,591	(8,225)	0	0.00
<b>SNACK BAR COST OF SALES</b>												
6,374	27.28	6,198	176	0	0.00	Snack Bar Food Costs	6,374	27.28	6,198	176	0	0.00
260	1.11	1,878	(1,618)	0	0.00	Snack Bar Beverage Cost	260	1.11	1,878	(1,618)	0	0.00
487	2.08	1,252	(765)	0	0.00	Other Cost of Sales	487	2.08	1,252	(765)	0	0.00
<u>7,121</u>	<u>30.48</u>	<u>9,328</u>	<u>(2,207)</u>	<u>0</u>	<u>0.00</u>	Total Cost of Sales	<u>7,121</u>	<u>30.48</u>	<u>9,328</u>	<u>(2,207)</u>	<u>0</u>	<u>0.00</u>
16,245	69.52	22,263	(6,018)	0	0.00	Gross Waterpark Income	16,245	69.52	22,263	(6,018)	0	0.00
<b>PAYROLL &amp; RELATED EXPENSES</b>												
10,046	42.99	6,144	3,902	0	0.00	Salaries & Wages - Lifeguards	10,046	42.99	6,144	3,902	0	0.00
2,967	12.70	3,033	(66)	0	0.00	Salaries & Wages- WPark Suprv	2,967	12.70	3,033	(66)	0	0.00
4,162	17.81	4,248	(86)	0	0.00	Salaries & Wages -Snack Bar	4,162	17.81	4,248	(86)	0	0.00
1,589	6.80	1,268	321	0	0.00	Payroll Taxes	1,589	6.80	1,268	321	0	0.00
1,655	7.08	1,520	135	0	0.00	Employee Benefits	1,655	7.08	1,520	135	0	0.00
<u>20,419</u>	<u>87.39</u>	<u>16,213</u>	<u>4,206</u>	<u>0</u>	<u>0.00</u>	Total Payroll - Related Expenses	<u>20,419</u>	<u>87.39</u>	<u>16,213</u>	<u>4,206</u>	<u>0</u>	<u>0.00</u>

Honey Creek Resort State Park  
Comparative Statement of Income  
For the One Month Ending July 31, 2009

Current Month This Year	Percent	Current Month Budget	Variance	Current Month Last Year	Percent		Year to Date This Year	Percent	Year to Date Budget	Variance	Year to Date Last Year	Percent
OTHER EXPENSES												
811	2.04	849	(38)	0	0.00	Chemicals	811	2.04	849	(38)	0	0.00
321	0.81	250	71	0	0.00	Linen/Pool Towels	321	0.81	250	71	0	0.00
177	0.44	125	52	0	0.00	Safety Equipment	177	0.44	125	52	0	0.00
100	0.25	100	0	0	0.00	Supplies - Cleaning	100	0.25	100	0	0	0.00
410	1.03	707	(297)	0	0.00	Supplies - Guest	410	1.03	707	(297)	0	0.00
0	0.00	83	(83)	0	0.00	Supplies - Other	0	0.00	83	(83)	0	0.00
50	0.13	50	0	0	0.00	Telephone	50	0.13	50	0	0	0.00
0	0.00	100	(100)	0	0.00	Training Equipment	0	0.00	100	(100)	0	0.00
636	1.60	208	428	0	0.00	Uniforms	636	1.60	208	428	0	0.00
<u>2,505</u>	6.29	<u>2,472</u>	<u>33</u>	<u>0</u>	0.00	Total Other Expenses	<u>2,505</u>	6.29	<u>2,472</u>	<u>33</u>	<u>0</u>	0.00
<u>(6,679)</u>	(24.15)	<u>3,578</u>	<u>(10,257)</u>	<u>0</u>	0.00	Buccanneer Bay Dept Income	<u>(6,679)</u>	(24.15)	<u>3,578</u>	<u>(10,257)</u>	<u>0</u>	0.00

Current Month This Year	Current Month Budget	Current Month Last Year	Year to Date This Year	Year to Date Budget	Year to Date Last Year
STATISTICS					
2,670	3,610	0	2,670	3,610	0
					Buccanneer Bay Rev PAR

Honey Creek Resort State Park  
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Current Month This Year	Percent	Current Month Budget	Variance	Current Month Last Year	Percent		Year to Date This Year	Percent	Year to Date Budget	Variance	Year to Date Last Year	Percent
<b>THE PRESERVE</b>												
<b>REVENUES</b>												
57,756	51.36	144,143	(86,387)	0	0.00	Golf Rounds	57,756	51.36	144,143	(86,387)	0	0.00
467	0.42	0	467	0	0.00	Golf Membership	467	0.42	0	467	0	0.00
1,106	0.98	0	1,106	0	0.00	Range Fees	1,106	0.98	0	1,106	0	0.00
25,979	23.10	0	25,979	0	0.00	Cart Rental	25,979	23.10	0	25,979	0	0.00
1,260	1.12	0	1,260	0	0.00	Club Rental	1,260	1.12	0	1,260	0	0.00
5,535	4.92	20,878	(15,343)	0	0.00	Pro Shop Hard Goods	5,535	4.92	20,878	(15,343)	0	0.00
13,182	11.72	0	13,182	0	0.00	Pro Shop Soft Goods	13,182	11.72	0	13,182	0	0.00
27	0.02	0	27	0	0.00	Tournament Fee	27	0.02	0	27	0	0.00
(12,125)	(10.78)	0	(12,125)	0	0.00	Discounts	(12,125)	(10.78)	0	(12,125)	0	0.00
<u>93,187</u>	<u>82.87</u>	<u>165,021</u>	<u>(71,834)</u>	<u>0</u>	<u>0.00</u>	Preserve Golf Revenue	<u>93,187</u>	<u>82.87</u>	<u>165,021</u>	<u>(71,834)</u>	<u>0</u>	<u>0.00</u>
10,122	9.00	10,225	(103)	0	0.00	Club House Food Revenue	10,122	9.00	10,225	(103)	0	0.00
9,140	8.13	10,224	(1,084)	0	0.00	Club House Beverage Revenue	9,140	8.13	10,224	(1,084)	0	0.00
<u>19,262</u>	<u>17.13</u>	<u>20,449</u>	<u>(1,187)</u>	<u>0</u>	<u>0.00</u>	Preserve Food & Beverage	<u>19,262</u>	<u>17.13</u>	<u>20,449</u>	<u>(1,187)</u>	<u>0</u>	<u>0.00</u>
112,449	100.00	185,470	(73,021)	0	0.00	The Preserve Revenue	112,449	100.00	185,470	(73,021)	0	0.00
<b>PRESERVE COST OF SALES</b>												
9,694	8.62	13,571	(3,877)	0	0.00	Pro Shop Cost of Sales	9,694	8.62	13,571	(3,877)	0	0.00
404	0.36	0	404	0	0.00	Other Golf Cost of Sales	404	0.36	0	404	0	0.00
4,946	4.40	4,519	427	0	0.00	Golf Food Cost	4,946	4.40	4,519	427	0	0.00
2,513	2.23	2,434	79	0	0.00	Golf Beverage Cost	2,513	2.23	2,434	79	0	0.00
<u>17,557</u>	<u>15.61</u>	<u>20,524</u>	<u>(2,967)</u>	<u>0</u>	<u>0.00</u>	Total Cost of Sales	<u>17,557</u>	<u>15.61</u>	<u>20,524</u>	<u>(2,967)</u>	<u>0</u>	<u>0.00</u>
94,892	84.39	164,946	(70,054)	0	0.00	Gross Golf Income	94,892	84.39	164,946	(70,054)	0	0.00
<b>PAYROLL &amp; RELATED EXPENSES</b>												
3,958	3.52	4,160	(202)	0	0.00	Salaries & Wages-Dir of Golf	3,958	3.52	4,160	(202)	0	0.00
2,000	1.78	1,820	180	0	0.00	Salaries & Wages-Golf Asst Pro	2,000	1.78	1,820	180	0	0.00
4,063	3.61	4,160	(97)	0	0.00	Salaries & Wages-Golf Superint	4,063	3.61	4,160	(97)	0	0.00
2,500	2.22	2,600	(100)	0	0.00	Salaries & Wages-Asst Superint	2,500	2.22	2,600	(100)	0	0.00
6,684	5.94	8,080	(1,396)	0	0.00	Salaries & Wages-Outside Serv	6,684	5.94	8,080	(1,396)	0	0.00
4,131	3.67	4,520	(389)	0	0.00	Salaries & Wages-Golf F & B	4,131	3.67	4,520	(389)	0	0.00
2,782	2.47	3,500	(718)	0	0.00	Salaries & Wages-Golf Pro Shop	2,782	2.47	3,500	(718)	0	0.00
15,319	13.62	22,156	(6,837)	0	0.00	Salaries & Wages-Golf Grounds	15,319	13.62	22,156	(6,837)	0	0.00
1,602	1.42	1,615	(13)	0	0.00	Salaries & Wages-Golf Maint	1,602	1.42	1,615	(13)	0	0.00
3,885	3.45	4,972	(1,087)	0	0.00	Payroll Taxes	3,885	3.45	4,972	(1,087)	0	0.00
1,576	1.40	1,852	(276)	0	0.00	Employee Benefits	1,576	1.40	1,852	(276)	0	0.00
<u>48,500</u>	<u>43.13</u>	<u>59,435</u>	<u>(10,935)</u>	<u>0</u>	<u>0.00</u>	Total Payroll - Related Expenses	<u>48,500</u>	<u>43.13</u>	<u>59,435</u>	<u>(10,935)</u>	<u>0</u>	<u>0.00</u>

Honey Creek Resort State Park  
Comparative Statement of Income  
For the One Month Ending July 31, 2009

Current Month This Year	Percent	Current Month Budget	Variance	Current Month Last Year	Percent		Year to Date This Year	Percent	Year to Date Budget	Variance	Year to Date Last Year	Percent
<b>OTHER EXPENSES</b>												
0	0.00	1,700	(1,700)	0	0.00	Drainage/Erosion	0	0.00	1,700	(1,700)	0	0.00
5,390	13.53	3,500	1,890	0	0.00	Fertilizer	5,390	13.53	3,500	1,890	0	0.00
1,812	4.55	2,700	(888)	0	0.00	Gas & Oil	1,812	4.55	2,700	(888)	0	0.00
539	1.35	3,100	(2,561)	0	0.00	Seed, Sod, Sand	539	1.35	3,100	(2,561)	0	0.00
6,437	16.16	6,100	337	0	0.00	Treatment Costs	6,437	16.16	6,100	337	0	0.00
2,639	6.63	4,000	(1,361)	0	0.00	Water/Irrigation	2,639	6.63	4,000	(1,361)	0	0.00
885	2.22	720	165	0	0.00	Equipment Parts/Repairs	885	2.22	720	165	0	0.00
0	0.00	100	(100)	0	0.00	Furniture Fixtures Equip -Golf	0	0.00	100	(100)	0	0.00
15,286	38.38	15,300	(14)	0	0.00	Golf Cars	15,286	38.38	15,300	(14)	0	0.00
0	0.00	200	(200)	0	0.00	Course Equipment	0	0.00	200	(200)	0	0.00
256	0.64	200	56	0	0.00	Supplies - Cleaning	256	0.64	200	56	0	0.00
0	0.00	200	(200)	0	0.00	Supplies - Guest	0	0.00	200	(200)	0	0.00
31	0.08	150	(119)	0	0.00	Supplies - Kitchen	31	0.08	150	(119)	0	0.00
20	0.05	0	20	0	0.00	Supplies - Other	20	0.05	0	20	0	0.00
495	1.24	0	495	0	0.00	Licenses & Permits	495	1.24	0	495	0	0.00
0	0.00	25	(25)	0	0.00	Office Supplies	0	0.00	25	(25)	0	0.00
187	0.47	250	(63)	0	0.00	Portable Toilets	187	0.47	250	(63)	0	0.00
0	0.00	50	(50)	0	0.00	Pro Shop Supplies	0	0.00	50	(50)	0	0.00
250	0.63	150	100	0	0.00	Telephone	250	0.63	150	100	0	0.00
95	0.24	100	(5)	0	0.00	Television	95	0.24	100	(5)	0	0.00
67	0.17	50	17	0	0.00	Training/Travel	67	0.17	50	17	0	0.00
30	0.08	300	(270)	0	0.00	Uniforms	30	0.08	300	(270)	0	0.00
0	0.00	100	(100)	0	0.00	Vehicle Maint/Gas -Golf	0	0.00	100	(100)	0	0.00
480	1.21	0	480	0	0.00	Other Golf Expenses	480	1.21	0	480	0	0.00
<u>34,899</u>	<u>87.62</u>	<u>38,995</u>	<u>(4,096)</u>	<u>0</u>	<u>0.00</u>	<b>Total Other Expenses</b>	<u>34,899</u>	<u>87.62</u>	<u>38,995</u>	<u>(4,096)</u>	<u>0</u>	<u>0.00</u>
<u>11,493</u>	<u>(46.36)</u>	<u>66,516</u>	<u>(55,023)</u>	<u>0</u>	<u>0.00</u>	<b>Preserve Dept Income</b>	<u>11,493</u>	<u>(46.36)</u>	<u>66,516</u>	<u>(55,023)</u>	<u>0</u>	<u>0.00</u>

Current Month This Year	Current Month Budget	Current Month Last Year		Year to Date This Year	Year to Date Budget	Year to Date Last Year
<b>STATISTICS</b>						
12,851	21,197	0	Preserve Revenue PAR	12,851	21,197	0