

Iowa Department of Natural Resources  
Natural Resource Commission

---

ITEM

9

DECISION

TOPIC      Parks Commercial Concession Contracts

---

Pursuant to 571 IAC 14.3(2)a, placement of vending machines in state parks and recreation areas shall not be subject to advertising and bidding processes established in IAC Chapter 14 “Concessions”. Soft drink distributors must obtain a letter/permit from the director of the department stating where and under what conditions the machines may be placed. Any fees or commissions to be paid by the vendor to the state shall be paid directly to the department’s central office in Des Moines, Iowa. Staff received requests from four bottling companies to place machines in a number of state parks.

Pursuant to 571 IAC 14.3(2)f, persons selling only firewood may do so with a letter/permit from the director provided the park or recreation area has not other concessionaire or provided the concessionaire has declined the opportunity to sell firewood. Staff received requests from two state park friends groups to sell firewood since no other vendor is selling firewood in those two parks.

Vending Machine Concession Contract – Gull Point State Park Complex – Pepsi Americas

Commission approval is requested for a one year-service contract with PepsiAmericas of Estherville, Iowa. The contract will terminate on December 31, 2009. The proposed commission rate is 20% of the gross collected minus Iowa sales tax and deposit, approximately \$5.34 for each case sold and will be paid monthly. The machine locations are as follows: one machine at the boat landing at Emerson Bay State Recreation Area, one machine at the campground at Gull Point State Park, one machine at the restrooms at Pikes Point State Park and one machine at the campground at Marble Beach State Recreation Area.

Vending Machine Concession Contract – Clear Lake and McIntosh Woods State Parks – Dr. Pepper Snapple Group

Commission approval is requested for a one year-service contract with Dr Pepper Snapple Group of Clear Lake, Iowa. The contract will terminate on December 31, 2009. The proposed commission rate is \$6.00 for each case sold and will be paid monthly. The machine locations are as follows: one machine at the Ritz Unit Boat Ramp (Clear Lake State Park) and one machine at the boat ramp at McIntosh Woods State Park.

Vending Machine Concession Contract – Clear Lake and McIntosh Woods State Parks – PepsiAmericas, Inc.

Commission approval is requested for a one year-service contract with PepsiAmericas, Inc. of Mason City, Iowa. The contract will terminate on December 31, 2009. The proposed commission rate is \$4.00 for each case sold. The commission will be paid out when the amount

reaches \$50. At the end of the contract, any remaining commission, regardless of amount will be paid to the department. The machine locations are as follows: up to two machines each at the beach and campground at Clear Lake State Park, one machine at the Harbor Inn area (McIntosh Woods) and up to two machines at the campground at McIntosh Woods State Park.

Vending Machine Concession Contract – Lewis & Clark and Black Hawk State Parks –  
Chesterman Company

Commission approval is requested for a one year-service contract with Chesterman Company (Coca Cola) of Sioux City, Iowa. The contract will terminate on December 31, 2009. The proposed commission rate is \$4.50 for each case sold and will be paid monthly. The machine locations are as follows: one machine at the campground at Black Hawk State Park and one machine each at the beach and campground at Lewis & Clark State Park.

Firewood Concession Contract – Ledges State Park – Friends of the Ledges, Inc.

Commission approval is requested for a one year-service contract with Friends of the Ledges, Inc of Boone, Iowa. The contract will terminate on December 31, 2009. All proceeds from the sale of firewood by the friends group will be spent on repair, replacement or enhancement of facilities within the park.

Firewood Concession Contract – Wilson Island State Recreation Area

Commission approval is requested for a one year-service contract with Friends of Wilson Island State Recreation Area, Inc. The contract will terminate on December 31, 2009. All proceeds from the sale of firewood by the friends group will be spent on repair, replacement or enhancement of facilities within the park.

Kevin Szcodronski, Parks Bureau Chief  
Conservation and Recreation Division  
June 11, 2009